

TEXAS FACILITIES COMMISSION (TFC) PRESENTS

# Meet The Prime

## *Webinar Series*

Our Legacy: Build. Support. Maintain.

Featured Prime Contractor: Flynn Construction

September 1, 2020 at 1pm





# Texas Facilities Commission (TFC)

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MEET THE PRIME WEBINAR SERIES

# Agenda

- TFC Overview
- PRIME Overview
- Q&A



# TFC OVERVIEW

- Our Mission
- HUB Program Initiative Plan
- The Capitol Complex & North Austin Complex: *A Legacy In The Making*
- Your Next Steps
- Upcoming Webinars & Training



# Our Mission: Build. Maintain. Support.



**100+ State Agencies  
in 243 cities**



**28 million square feet**



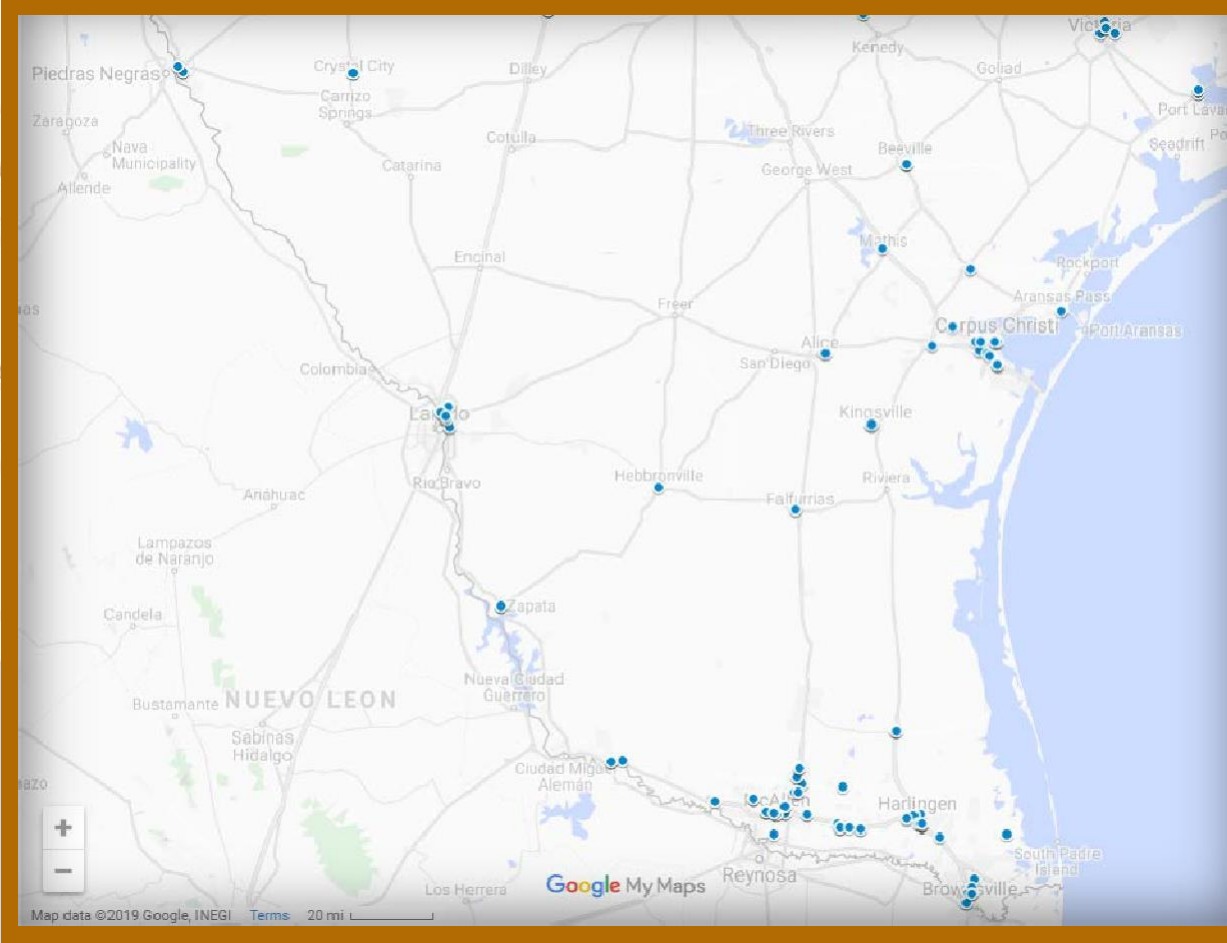
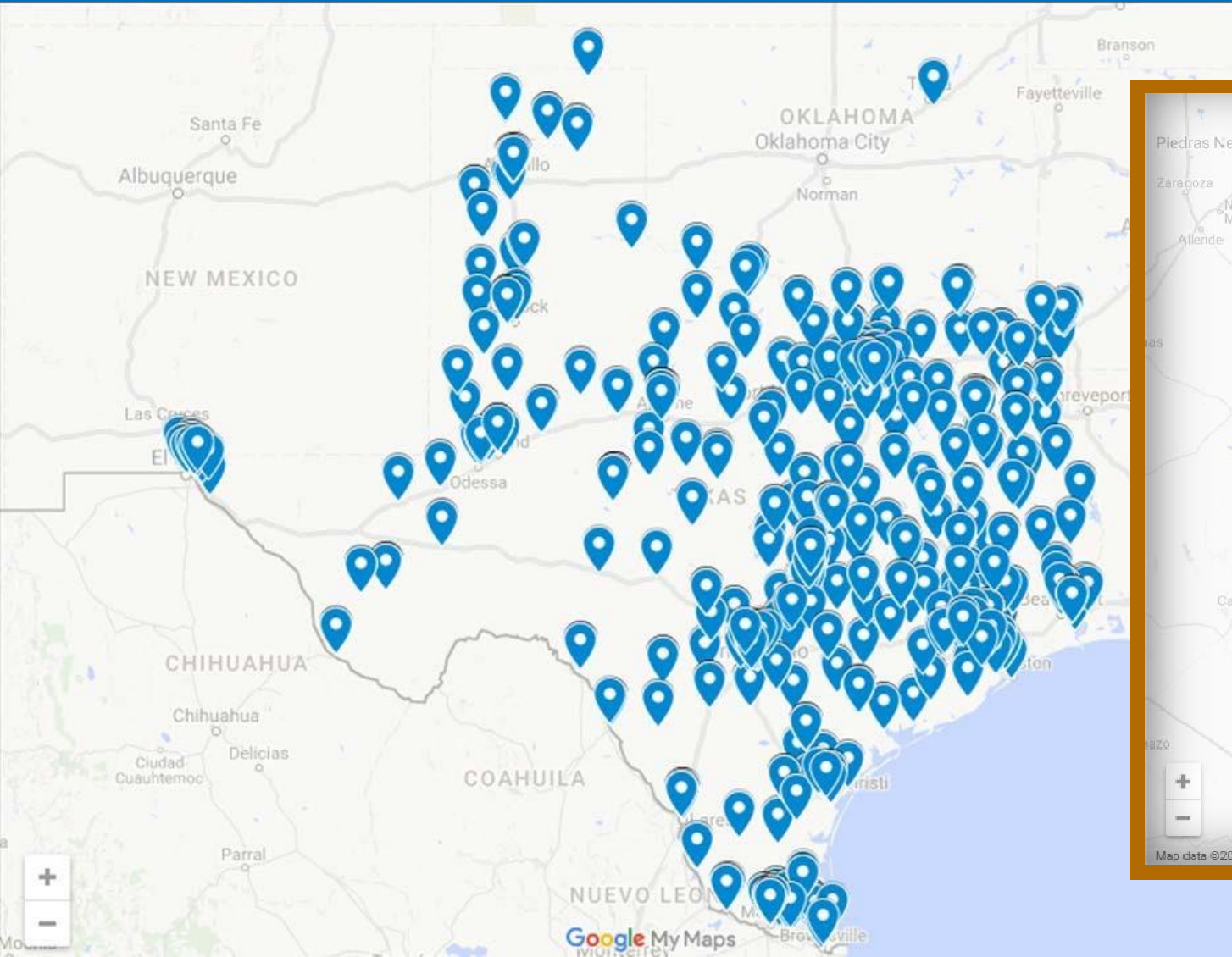
**144,900 State Employees**



**199 Million building operations**



# Inventory of State Owned & State Managed Facilities



# What We Do

- New Construction
- Remodel
- Maintenance
- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program



# Funding for Building Texas

## **Capitol Complex & North Austin Complex** – Phase 1

- \$1.1 Billion for New construction (84<sup>th</sup> Legislature)
- \$270 Million for Maintenance (84<sup>th</sup> Legislature)

## **Capitol Complex & North Austin Complex** – Phase 2

- \$600 Million for New Construction (86<sup>th</sup> Legislature)
- \$120 Million for Maintenance (86<sup>th</sup> Legislature)





# Capitol Complex

## Phase I: (dark orange)

- 1801 Congress Building
- 1601 Congress Building
- Texas Mall (3 blocks)
- Physical Plant Expansion

## Phase II: (orange)

- 15th Street Building
- Lavaca Street Building
- Texas Mall (1 block)

## Phase III: (yellow)

- 17th Street Building
- Colorado Street Building



Only Phase I is currently funded, and Phase 2 has been approved by the legislature.

# North Austin Campus

## North Austin Campus Phase I

- 400,000 SF New Building
- 1,850 Car Garage
- Centralized chilled water plant and parking structure

## North Austin Campus Phase II

- 302,000 Gross Square Foot Building
- 2,000 Car Garage
- Utility Extension from Phase I Plant



# Capitol Complex: *A Legacy In The Making*



Texas Mall – View from North



# Capitol Complex: 1601 Congress



1601 Congress Building



# Capitol Complex: Central Utility Plant



Central Utility Plant



# North Austin Complex



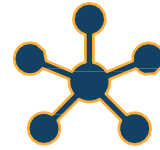
TEXAS FACILITIES COMMISSION NORTH AUSTIN COMPLEX



# HUB Initiative Plan



**Preparation**



**Connections**

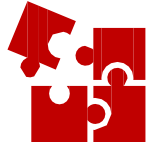


**Education**

- Not a set-aside program
- *All contracts are competitively bid*



# Subcontracting tips for HUB's



## Preparation

- Register as a vendor with the **Texas State Comptroller**  
<https://comptroller.texas.gov/purchasing/vendor/>
- Get HUB certified with the **Texas State Comptroller**  
(Administrator of the State-wide program)
- Request a meeting with the Texas Facilities Commission HUB Program  
<http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/contactus.html>



## Connections

- Networking with State & Primes
- Build a relationship with the State & Primes
- Seek assistance from the Small Business Development Centers
- Attend Bid Conference & Industry related Meet & Greets
- RELATIONSHIPS



## Education

- Understanding the different State procurement methods & processes
- Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance)
- Attend special business training events
- Know your business capacity when bidding
- Know how to price in different markets & cities



## Marketing

- Attend Bid Conference & Industry related Meet & Greets
- Request a debrief of solicitation that were not awarded
- Do your research
  - Prime's reputation
  - Payment process



# YOUR NEXT STEPS

## 2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

### SCHEDULE MEETING



Make an appointment  
TFC HUB Webpage

<http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>

### ONLINE FORM



Fill out the Intake form and we will contact you  
More Questions? Email us at

[hub@tfc.state.tx.us](mailto:hub@tfc.state.tx.us)




# UPCOMING WEBINARS

TEXAS FACILITIES COMMISSION (TFC) PRESENTS

**Meet The Prime**  
*Webinar Series*

Our Legacy: Build. Support. Maintain.



<http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>



# QUESTIONS?

Contact Us: [HUB@tfc.state.tx.us](mailto:HUB@tfc.state.tx.us)

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512.516.5878

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512.201.9700

**Stacy Peters**  
HUB Specialist  
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Follow TFC On:



@TFCtx

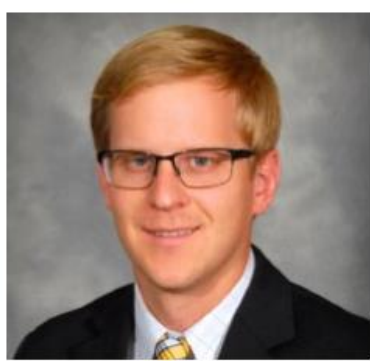


# TFC HUB Program

## Meet the Prime with Flynn Construction



**LANDON  
WOLF**  
SENIOR ESTIMATOR



**BYRON  
CORNELIUS**  
SENIOR ESTIMATOR



**TANNER  
CRAIGEN**  
SENIOR PROJECT MANAGER

**FLYNN**  
CONSTRUCTION INC.

The logo for Flynn Construction Inc. features the word "FLYNN" in a large, bold, blue serif font with a red underline. Below it, "CONSTRUCTION INC." is written in a smaller, blue, sans-serif font.

# About Flynn

- Established 34 Years Ago
- 2<sup>nd</sup> Generation Family Owned Company
- Local to Central Texas
- Diverse Markets & Methods of Delivery

# What We Build

- Ground Up
- Renovation
- Historical Restoration
- Commercial Office
- Medical
- Laboratory
- Clean Room
- Light Industrial



# Flynn Safety

- Routine Safety/Coordination Meetings
- Work Plan & Hazard Analysis Review
- Subcontractor Recognition
- Proper Jobsite Supervision
- Healthy Jobsites

# COVID-19 Response

- Daily Screenings
- Hand Hygiene
- Distancing Workers
- Mask Protocol
- Routine Cleaning





# Getting Established with Flynn

- Visit our Website

[flynnconstruction.com](http://flynnconstruction.com)

- Reach out Personally

[estimating@flynnconstruction.com](mailto:estimating@flynnconstruction.com)

[lwolf@flynnconstruction.com](mailto:lwolf@flynnconstruction.com)

[bcornelius@flynnconstruction.com](mailto:bcornelius@flynnconstruction.com)

- ESBD

[comptroller.texas.gov/purchasing](http://comptroller.texas.gov/purchasing)

The screenshot displays the 'Sub registration' form on the Flynn Construction Inc. website. The form is divided into two main sections: 'Company Information' and 'Contact Information'. The 'Company Information' section includes fields for Company Name, Phone, Fax, Website, DUNS, FEIN, Shipment Provider, Shipment Account, and Time Zone. It also has tabs for 'Physical Address' and 'Mailing Address', with the 'Physical Address' tab selected. This section includes fields for Country, Address 1, Address 2, Zip/Postal, Plus Four, City, County, and State. The 'Contact Information' section includes fields for First Name, Middle Name, Last Name, Username, Password, E-Mail, Confirm E-mail, Phone, Fax, and Mobile. At the bottom, there is an 'Areas Of Work' section with a Country dropdown (set to United States), a ZipCode field, a Radius field (set to 75 miles), and a 'My Areas Of Work' button.

# Upcoming Opportunities

- TFC
  - Various Fire Protection Upgrades
- Other Projects
  - Trinity Episcopal Multifunction Building
  - Finish-outs at Onion Creek MOB
  - Advanced Pain Projects
  - CMG Financial Office
  - Other MOBs & Commercial Office



# Q & A



**FLYNN**  
CONSTRUCTION INC.